



World scale efuel Production in Chile

Aram Pedinian Mohr – Commercial Manager - Nov 2021

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- 1 Introduction to HIF Global
- 2 Project technical and business concept
- HIF Demonstration plant and HIF Global Pipeline

Introduction





- The world is racing to decarbonize. To achieve net zero by 2050, **electrification alone is not enough**
- Carbon neutral e-fuels allow the world's best quality renewable energy to be packaged, transported to world demand centers and used without changes to existing technology and infrastructure
- HIF Global is seeking to become the world's first international, industrial scale e-fuels supplier, producing at least 144,000 barrels per day by 2030
- First mover advantage is critical: first movers will take low-cost production sites with the most competitive renewable energy and reduce capex by repurposing existing fossil infrastructure
- The economics work, long term offtake agreements to secure financeable projects can be closed today, based on proven technology wrapped by credit worthy EPC providers, coupled with low-cost renewables and decarbonization incentives in key markets

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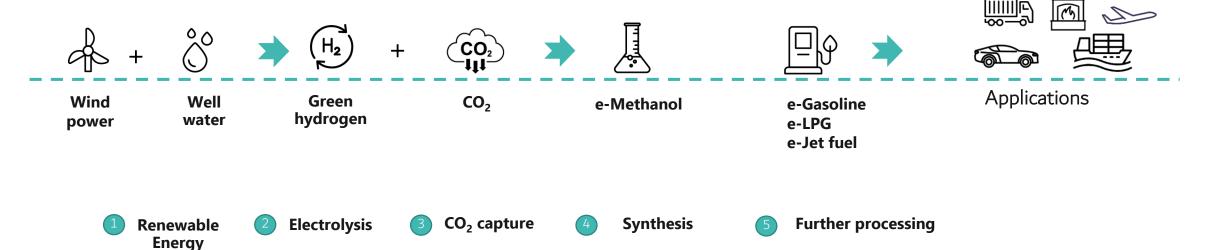


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The e-fuel production process



Methanol Synthesis / MtG / MtK



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e-Fuels applications





Road transport: even with aggressive electrification targets, more than 50% of US passenger cars are expected to be Internal Combustion Engine ("ICE") in 2050¹. This will be higher in developing countries



Shipping: electrification is not an option for long distance shipping. Companies such as Maersk are positioning for a switch to clean, carbon neutral methanol as a shipping transport fuel²





Aviation: no clear technology path to move away from liquid fuels in aviation in the medium term. Insufficient supply availability from biofuels alone to meet global demand

US\$5.9 trillion global oil market to transition to net zero by 2050



Petrochemicals: as pressure to decarbonize increases, solutions will be needed to replace petroleum-based products across the value chain, from plastics to fertilizers with low carbon alternatives

¹New York Times, 10 March 2021, "Electric Cars Are Coming. How Long Until They Rule the Road?"

² https://lloydslist.maritimeintelligence.informa.com/LL1135807/Maersk-to-launch-first-carbon-neutral-ship-within-two-years

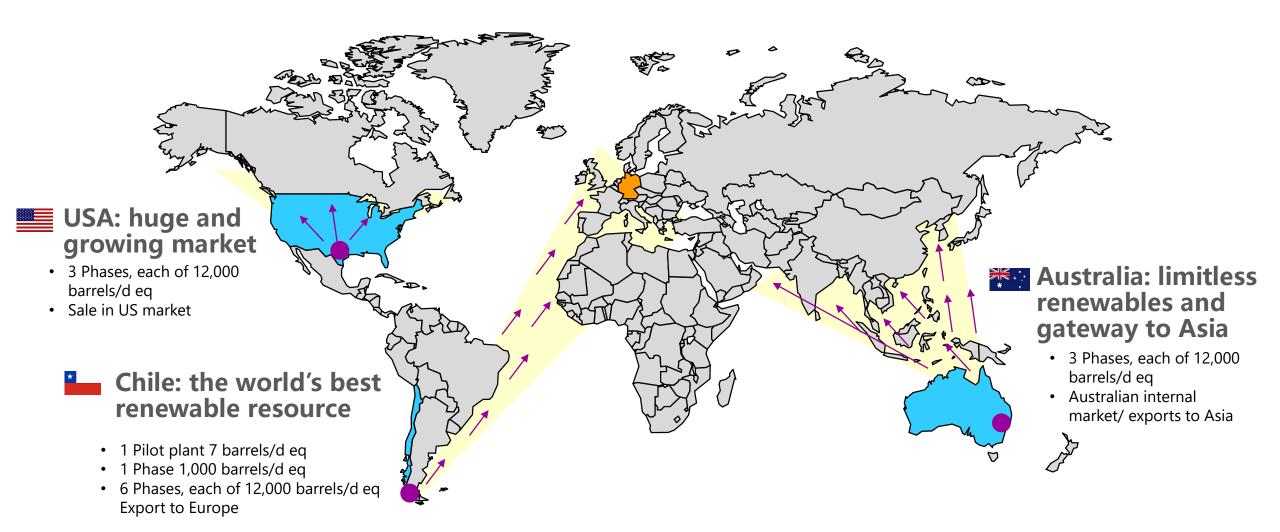
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Global operations to focus on key markets





Production and business development locations

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Demonstration Plant in execution



- US\$51 million renewable energy to methanol/gasoline Demonstration Plant already in construction
- Demonstrate the feasibility of production of e-fuels in the Magallanes Region to authorities, communities and stakeholders, potential offtakers and financial institutions
- 100% of the offtake of the Demonstration Plant is contracted to be purchased by Porsche under a 5-year offtake agreement
- Porsche will use the product for high impact promotional purposes (such as Porsche Cup)
- World class project team















PLANTA DEMOSTRATIVA HARU ONI PUNTA ARENAS, REGION DE MAGALLANES, CHILE





Thank You



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